



Press Release

Issy-les-Moulineaux, France, 29 September 2011

Keynectis merges with OpenTrust to become Europe's N°1 Provider of Solutions for Secure Digital Transactions

Keynectis, Leader in Europe in secure digital identities, communications and transactions, today announces that it has acquired 100% of the share capital of OpenTrust, the recognized market leader in trusted infrastructure solutions for enterprise and government.

In the context of a growing need for ever-increasing Internet security, Keynectis is creating a strong, reliable international player to ensure secure and trusted transactions. Now European leader de facto, Keynectis is sufficiently large in size and possesses the leading edge technical and sales skills that are essential to:

- Meet major national challenges concerning digital trust for e-administration
- Answer the identity management needs of enterprises
- Broaden the offer of online services for secure exchange.

Keynectis aims to double its turnover and to generate 50% of its revenue from international sales within a three year period. These goals are based on the complementarities of products and services, the excellent reputations of both players, who together generate a turnover of nearly 20 M€ with a team of some 120 people. Together, the two companies will capitalize on their existing added value, namely:

- Software publisher delivering SaaS and traditional licensed software
- Service provider and Trusted Third Party

And on five activities key to needs of the market:

- Digital Identities (e-passport, electronic ID card),
- Enterprise security (management of identities, access and smart chip-based devices),
- Secure mobility solutions (PC, Mac, Smartphone, tablets...),
- Signatures and paperless procedures (legally binding electronic documents, secure digital vault),
- Trusted BtoB (secure file transfer, SSL certificates, electronic certificate services...).

"The positive energy that radiates from the joining of Keynectis and OpenTrust has generated a great deal of enthusiasm amongst our employees, fundamental to the success of this new adventure. Our 200 key accounts, many part of the CAC 40, will be the first to welcome this news; they will benefit from our extended offer of trustworthy products and services. Finally, this project is backed by our shareholders who know our line of business well and share our ambitions." said Pascal COLIN, CEO Keynectis and OpenTrust.

Upon closing, the capital of Keynectis totaled 16 M€ and is composed as follows: Gemalto, Morpho (Safran Group), CDC (Caisse des Dépôts et Consignations), Euro-Information (Crédit Mutuel-CIC Group), TDH (Thierry Dassault Holding) and the Imprimerie Nationale (French printing office). M. Thierry Dassault is Chairman of the Board of Directors.



Protecteur d'identité
Protecteur de liberté
dans un monde connecté



About Keynectis: Keynectis is a software and SaaS provider, fully focused on securing digital identities, communications and transactions. Pioneer of Cloud Computing, with more than 12 years of experience, Keynectis provides governments, financial institutions and enterprises around the world with a wide range of products and services for managing digital identities and securing electronic communications and documents. With over 20 million digital identities and 2.5 billion electronic transactions protected each year, Keynectis is a global leader in digital security. Learn more at www.keynectis.com

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