

The Thales logo is displayed in a bold, white, sans-serif font. The letter 'A' is stylized with a blue dot above it. The background of the slide features a blurred office scene with two people working at a desk, overlaid with a semi-transparent blue geometric shape consisting of a large triangle and a circle.

Sentinel LDKaaS Highlights

Sentinel Software Monetization

Renaud.gaulard@thalesgroup.com
Sales Engineer, EMEA

Thales Cloud Protection & Licensing



Sentinel Software Monetization

LDKaaS offer



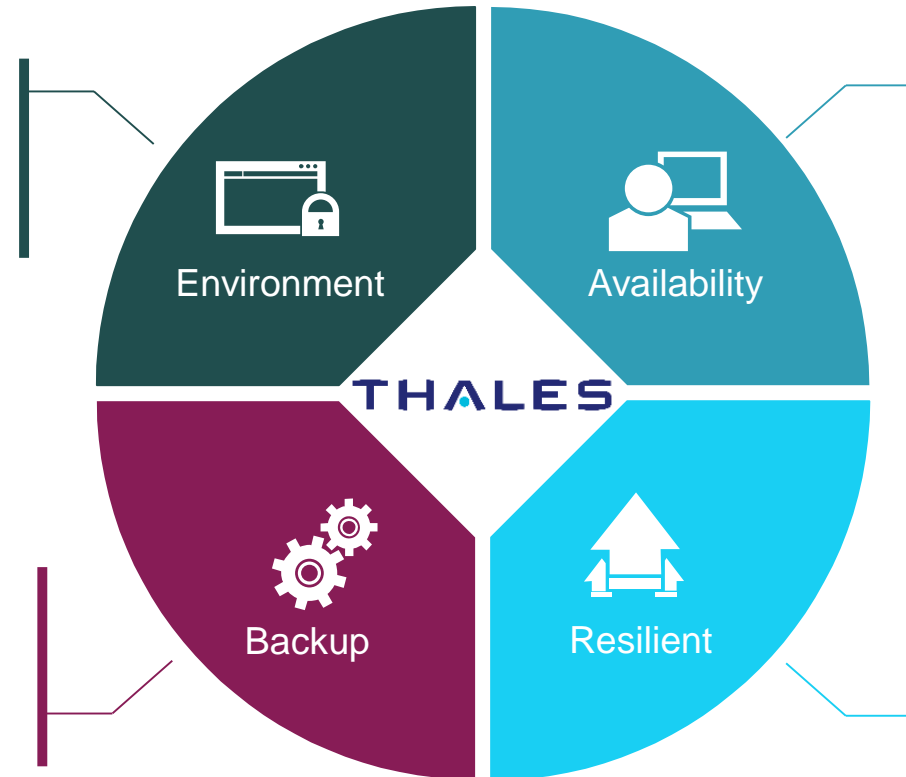
Sentinel LDK EMSaaS

Service Environment

- Google Cloud (GCP)
- Quick Deployment
- Dedicated Thales Expertise
 - Global 24/7 Support

Security

- Auto data backups and snapshots
- Automatic Patch installation
- Access Control
- Industry & Corporate Compliance
 - ISO 27001:2013
 - SOC 2 Type 1 and 2
 - GDPR



High Availability

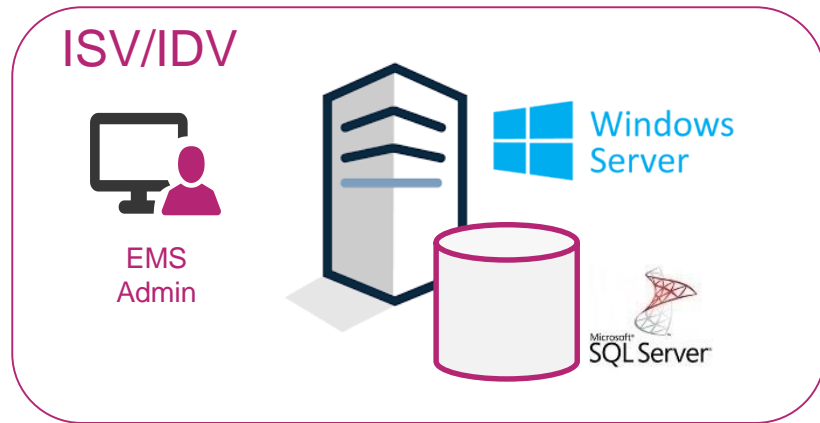
- Continuity and Recovery
- Regional high availability Configuration
- Automatic failover
- On going data backup

Quality of Service

- 99.99% SLA
- 24/7 full stack monitoring
- Monthly Service Pack Releases
- Scalable Infrastructure

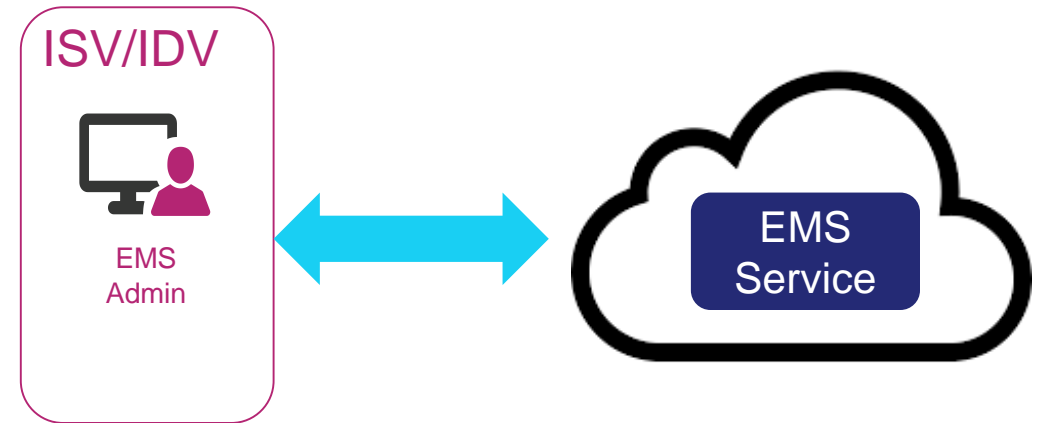
LDK EMS OnPrem vs LDK EMSaaS

- On prem EMS Deployment



Everything resides on ISV/IDV premises:
LDK EMS and its DB, Envelope, LDK libraries and Toolbox

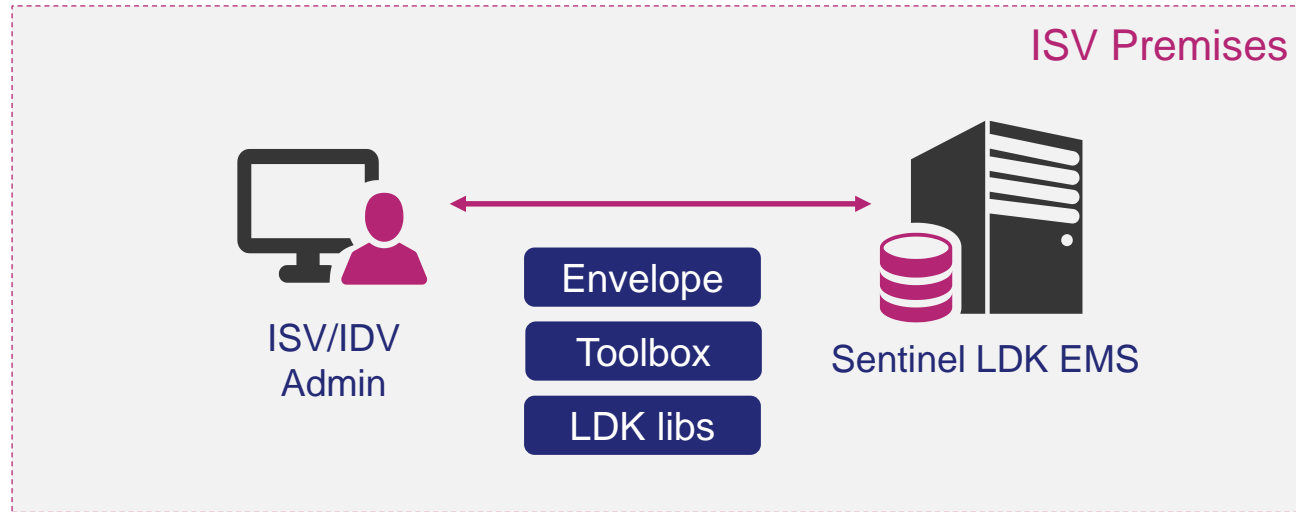
- LDK EMSaaS Deployment



ISV/IDV accesses LDK EMS service over a web browser on Thales EMSaaS dedicated instance.

Envelope, LDK libraries and Toolbox remain on ISV/IDV premises

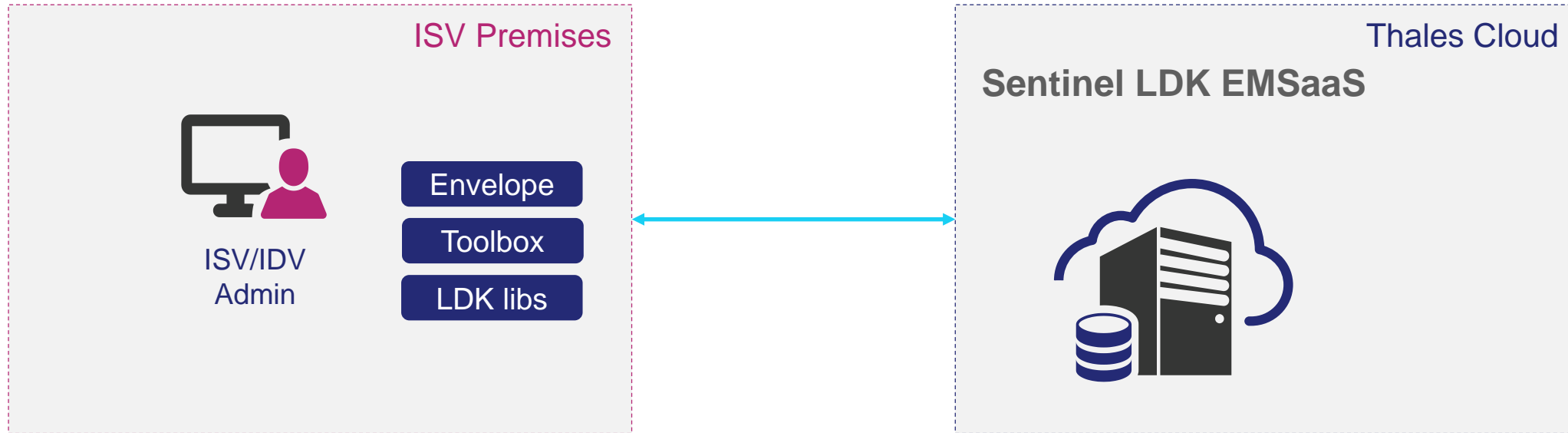
LDK EMS On Premise deployment



Highlights:

- Autonomy of ISV/IDV to manage his own EMS using one physical or virtual environment
- Single server can host it all
- ISV/IDV Ownership of database backup/restoration processes
- ISV/IDV Ownership of New versions/Service Packs installation

LDK EMSaaS deployment



Highlights:

- Managed services (Automatic New versions/Service Packs installation, Scalability, High availability, Backup & Recovery Plan, Service monitoring)
- No CAPEX costs related to internal infra
- No need for OS maintenance (patches & SPs)
- Security managed by Thales Managed Services Team
- WW access from any remote team without own IT dependencies
- No USB Master key dependency

Migration steps

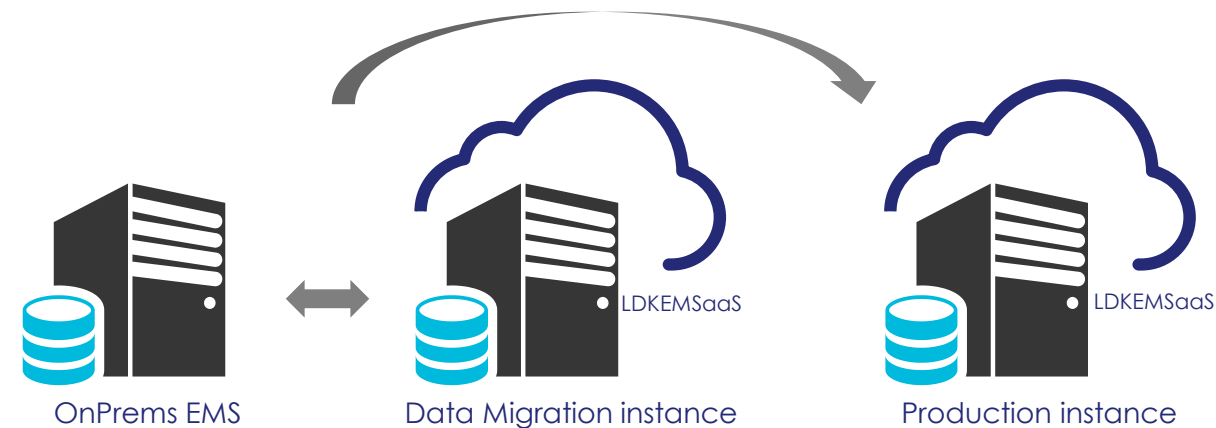
On prems migration steps (Duration: up to a week – Customer or Thales handling)



Steps:

1. Customer installs LDK Vendor Suite on target system
2. Customer plugs its Master Key on target system and download vendorized libraries with its own batch code
3. Customer extracts DB content from his onPrems' system
4. Customer imports dump into target system
5. Customer validates new target's behavior and dismiss the old OnPrems system

On prems to LDKaaS migration steps (Duration:~2 months – Customer and Thales acting)



Steps:

1. Customer fills a technical questionnaire about its current EMS system.
2. Thales challenges it and commit on feasibility
3. Customer extracts DB content and provides it to Thales Operations Team
4. Thales sets up a data migration instance and will load/prepare the extracted data
5. Customer validates performances and ISO behavior
6. Customer extracts latest DB and provide it to Thales Operations Team
7. Thales sets up a production instance with latest extracted data